

ATTACHMENT 4 — PRICE PROPOSAL FORM

IFB #2026-001 — Aerial and Underground Fiber Optic Network Construction *vpnet* — ReConnect Program Round 4

The cost categories presented in this Price Proposal Form are organized for bidding clarity. The Selected Respondent shall be required, prior to contract execution, to map all unit prices submitted herein to the applicable RUS Assembly Units (AU) and Material Items (MI) as defined in RUS Bulletins 1753F-150 through 1753F-205, for incorporation into RUS Form 515, Telecommunications System Construction Contract. *vpnet* will provide the applicable RUS assembly unit schedule to the Selected Respondent during contract negotiation. Prices submitted in this form shall remain firm and binding regardless of the AU mapping process.

Proposer Legal Name: _____

Date of Submission: _____

Authorized Representative: _____

PHASE 1 — PRE-CONSTRUCTION AND MOBILIZATION

Item	Description	Unit	Qty	Unit Price (USD)	Total Price (USD)
1.1	Permits and Government Coordination (DTOP, Municipalities, AEE)	LS	1		
1.2	Site Survey and Field Inspection	LS	1		
1.3	Mobilization and Demobilization	LS	1		
1.4	Submittals and Engineering Coordination	LS	1		
1.5	Environmental and Cultural Resource Compliance	LS	1		
	Phase 1 Subtotal				

PHASE 2 — OUTSIDE PLANT CONSTRUCTION

Item	Description	Unit	Qty	Unit Price (USD)	Total Price (USD)
2.1	Open Trench Excavation (Rural Roads)	LF			
2.2	Directional Drilling / HDD (Road Crossings & Obstacles)	LF			
2.3	HDPE Conduit Supply and Installation — 2"	LF			
2.4	HDPE Conduit Supply and Installation — 1.25" (Service Drops)	LF			
2.5	Fiber Optic Cable Supply and Installation — Aerial (Lashed)	LF			
2.6	Fiber Optic Cable Supply and Installation — Underground	LF			
2.7	Service Drop Installation (Complete, Per Drop)	EA	840		
2.8	Hand Hole Supply and Installation (Per Unit)	EA	149		
2.9	Splicing Chamber / Junction Box Supply and Installation	EA			
2.10	Fiber Optic Splicing (Per Splice)	EA			
2.11	Backfill, Compaction, and Surface Restoration	LF			
2.12	Route Marking and Signage	LS	1		
2.13	Traffic Control and Safety Measures	LS	1		
2.14	Aerial Strand and Attachment Hardware	LF			
2.15	Utility Pole Make-Ready Coordination (if applicable)	LS	1		
	Phase 2 Subtotal				

PHASE 3 — TESTING, ACCEPTANCE, AND CLOSEOUT

Item	Description	Unit	Qty	Unit Price (USD)	Total Price (USD)
3.1	OTDR and Optical Loss Testing (Per Fiber)	EA			
3.2	Network Acceptance Testing and Documentation	LS	1		
3.3	As-Built Drawings Preparation (GIS-Compatible)	LS	1		
3.4	Closeout Documentation Package	LS	1		
3.5	Final Site Cleanup and Demobilization	LS	1		
	Phase 3 Subtotal				

SUMMARY OF COSTS

Category	Amount (USD)
Phase 1 — Pre-Construction and Mobilization	
Phase 2 — Outside Plant Construction	
Phase 3 — Testing, Acceptance, and Closeout	
Construction Subtotal	
General & Administrative Costs	
Contingency (maximum 10% of Construction Subtotal)	
TOTAL PROPOSED CONTRACT PRICE	

CONTINGENCY POLICY

The Contingency amount (maximum 10% of Construction Subtotal) is reserved by vpnet for change orders arising from unforeseen field conditions encountered during construction execution. This contingency is NOT available to compensate for Proposer pricing uncertainty, incomplete site investigation, risk allocation, or material cost escalation.

Change orders will be authorized by vpnet on a case-by-case basis using the unit prices established in the "Unit Pricing for Change Orders" section of this Price Proposal Form (below). Any work performed without prior written authorization from vpnet will not be eligible for payment and shall be considered a

breach of contract terms. Proposers shall price all line items in Phases 1, 2, and 3 assuming full execution of the engineered scope without field conflicts or route deviations. The contingency is not an allowance for under-bidding, incomplete proposals, or deferred pricing. Proposers who fail to conduct adequate due diligence during the site visit period (Section 2.2) bear full responsibility for pricing accuracy.

ELIGIBLE CONTINGENCY USES (Examples):

- Additional hand holes required due to unanticipated subsurface utility conflicts discovered during excavation.
- Remedial surface restoration in areas with unforeseen rock or unsuitable backfill material
- Route modifications mandated by DTOP, AEE, or municipal authorities after contract execution due to changed field conditions.
- Environmental mitigation measures required by PRSHPO or PRDNER based on discoveries during construction (e.g., archaeological findings, protected species habitat)
- Emergency stabilization work for erosion control or stormwater
- management beyond engineered design

INELIGIBLE CONTINGENCY USES (Non-Exhaustive):

- Work items omitted from the Proposer's initial bid due to incomplete review of project documents
- Material cost increases after contract execution
- Labor rate adjustments or productivity issues
- Delays caused by the Selected Respondent's scheduling conflicts or resource constraints
- Rework due to non-compliance with specifications or quality standards

CHANGE ORDER AUTHORIZATION THRESHOLDS:

- Change orders ≤ \$10,000: vpnet Project Manager written authorization
- Change orders > \$10,000 and ≤ \$50,000: vpnet Vice President written authorization + notification to RUS GFR
- Change orders > \$50,000: vpnet Board authorization + RUS GFR prior written concurrence

CUMULATIVE LIMIT:

The aggregate of all approved change orders shall not exceed the Contingency amount stated in the Summary of Costs table above without a formal contract amendment approved by vpnet's Board of Directors and, if required, RUS award modification. Any work beyond the approved contingency ceiling requires re-bidding or procurement justification in accordance with 7 CFR Part 1788.

The Selected Respondent acknowledges that the contingency allowance is a ceiling, not a guarantee, and that actual change order authorizations may range from \$0 to the stated maximum depending on field conditions encountered.

UNIT PRICING FOR CHANGE ORDERS

Item	Description	Unit	Unit Price (USD)
CO-1	Additional Open Trench Excavation	LF	
CO-2	Additional Directional Drilling / HDD	LF	
CO-3	Additional HDPE Conduit — 2"	LF	
CO-4	Additional HDPE Conduit — 1.25"	LF	
CO-5	Additional Service Drop Installation	EA	
CO-6	Additional Hand Hole Installation	EA	
CO-7	Additional Fiber Optic Splicing	EA	
CO-8	Additional Backfill and Surface Restoration	LF	
CO-9	Additional OTDR Testing (Per Fiber)	EA	
CO-10	Additional As-Built Drawing Revisions	HR	

ASSUMPTIONS, EXCLUSIONS, AND CLARIFICATIONS

(Proposer shall list any assumptions, exclusions, or clarifications applicable to this Price Proposal. Attach additional pages if necessary.)

The following table is provided for reference only. The exact AU mapping will be finalized during contract negotiation with the Selected Respondent. Proposers are encouraged to familiarize themselves with these RUS standard units when preparing their Price Proposal.

Approximate RUS Assembly Unit Correspondence

Attachment 4 Item	Description	Approximate RUS AU Category	RUS Bulletin Reference
2.1	Open Trench Excavation	D-Series (Buried Cable — Labor)	1753F-150
2.2	Directional Drilling / HDD	D-Series (Buried Cable — Special Methods)	1753F-150
2.3	HDPE Conduit — 2"	CO-Series (Conduit Systems)	1753F-151
2.4	HDPE Conduit — 1.25"	CO-Series (Conduit Systems — Service Drops)	1753F-151
2.5	Fiber Optic Cable — Underground	UC-Series (Underground Cable)	1753F-152
2.6	Service Drop Installation	SD-Series (Service Drops)	1753F-153
2.7	Hand Hole Supply and Installation	HH-Series (Hand Holes)	1753F-151
2.8	Splicing Chamber / Junction Box	SC-Series (Splice Enclosures)	1753F-152
2.9	Fiber Optic Splicing	SP-Series (Splicing — Fiber)	1753F-152
2.10	Backfill, Compaction, Surface Restoration	D-Series (Restoration)	1753F-150
2.11	Route Marking and Signage	MS-Series (Markers and Signs)	1753F-150
2.12	Traffic Control and Safety Measures	TC-Series (Traffic Control)	1753F-150

Note: Final AU codes will be confirmed by vpnet engineering staff and the RUS General Field Representative (GFR) during contract negotiation.